



Virtusa Partners with SAP to Build Industry-Focused Solutions for SAP S/4HANA Cloud

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WESTBOROUGH, Mass.--(BUSINESS WIRE)--Oct. 17, 2017-- Virtusa Corporation (NASDAQ GS: VRTU), a global business consulting and IT outsourcing company that accelerates business outcomes for its clients, today announced that it is adding SAP S/4HANA® Cloud to its service offerings.

SAP S/4HANA is SAP's leading-edge cloud enterprise resource planning (ERP) suite, allowing companies to get real-time views of their businesses. SAP S/4HANA Cloud enables organizations to improve efficiency of business processes through increased transparency, automation, and quality. Solutions in the cloud ERP suite include professional services cloud, finance cloud, and enterprise management cloud.

Through this agreement, Virtusa will go to market with public cloud solutions targeting the specific business needs of its clients in the insurance, healthcare, life sciences, financial services, and media & entertainment industries. Virtusa's SAP S/4HANA solutions allow clients to deliver simpler user experiences, improve operational efficiencies, accelerate time to market, and open up opportunities for revenue growth.

"Virtusa has been a long-standing partner with SAP, and we are strengthening that partnership by offering SAP S/4HANA Cloud," said Jim Francis, executive vice president of Healthcare, Insurance & Life Sciences, Virtusa. "Many companies seeking to migrate to cloud-based environments are expecting end-to-end solutions that require minimal customization for their businesses. Virtusa is working to build and deploy industry-focused extensions alongside SAP for rapid adoption and to provide value quickly."

Currently, Virtusa is working with SAP to help a leading healthcare provider, running individual health centers, establish a unified platform through SAP S/4HANA Cloud. Virtusa worked closely with SAP's Product Solution Center to enhance the client's service delivery experience and to supplement SAP's public cloud product suite.

"Virtusa has deep industry expertise and an engineering heritage in developing extensions. Virtusa is a natural fit to be a partner as the company is a leader in delivering SAP S/4HANA Cloud for healthcare companies," said Fred Brady, global head of Alliances and Channels, SAP S/4HANA Cloud. "We are excited to partner with Virtusa to offer SAP S/4HANA Cloud to its focused industries."

Virtusa is a long-established partner of SAP. The extension of this partnership in offering SAP S/4HANA Cloud solutions is a natural next step given SAP's growth into cloud solutions and Virtusa's engineering heritage. Together, Virtusa and SAP will build out industry extensions by leveraging combined experiences, the SAP® Cloud Platform, and SAP's digital innovation system, SAP Leonardo.

Virtusa's cloud practice offerings include end-to-end migration including discovery, plan, analysis, migration, and optimization with program management oversight. Virtusa has successfully supported, migrated and optimized SAP software landscapes for companies across various industries by leveraging cloud and hybrid architecture strategies.

For more information on Virtusa's cloud computing services, visit <http://www.virtusa.com/services/erp-offerings/perspective/>

About Virtusa

Virtusa Corporation (NASDAQ GS: VRTU) is a global provider of information technology (IT) consulting and outsourcing services that accelerate business outcomes for Global 2000 companies and leading software vendors in banking and financial services, insurance, healthcare, telecommunications, technology, and media & entertainment.

Virtusa helps CXOs' address the dual challenge of growing revenues while improving IT cost efficiencies. Virtusa's digital transformation & innovation (DTi) solutions enable clients to reimagine the customer experience, accelerate revenue growth and creating lasting business value. The company's operational excellence (OE) solutions help clients reduce risk, improve operational efficiencies, and lower IT costs.

Virtusa delivers services across the IT lifecycle, including consulting, solution design, technology selection, implementation, testing, and maintenance, including infrastructure support. With a strong heritage in software engineering, Virtusa is highly qualified to both develop and maintain software, using a proven platforming methodology and advanced Agile and Accelerated Solution Design techniques to reliably deliver results on time and within budget.

Holding a proven record of success across industries, Virtusa readily understands its clients' business challenges and uses its domain expertise to deliver distinctive, differentiated and innovative applications of technology to address its client critical business challenges. Examples include building the world's largest P&C claims modernization program; one of the largest corporate customer portals for a premier global bank; an order to cash implementation for a multinational telecommunications provider; and digital transformation initiatives for media and banking companies.

Through the acquisition of a majority interest in Polaris Consulting Services Ltd. in March 2016, Virtusa has created a robust platform to provide end-to-end solutions and services in banking and financial services, strengthening its positioning as a top, global FinTech services provider. Virtusa Corporation is headquartered in Massachusetts and has 50 offices across North America, Europe and Asia.

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SAP Forward-looking Statement

Any statements contained in this document that are not historical facts are forward-looking statements as defined in the U.S. Private Securities Litigation Reform Act of 1995. Words such as "anticipate," "believe," "estimate," "expect," "forecast," "intend," "may," "plan," "project," "predict," "should," and "will" and similar expressions as they relate to SAP are intended to identify such forward-looking statements. SAP undertakes no obligation to publicly update or revise any forward-looking statements. All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. The factors that could affect SAP's future financial results are discussed more fully in SAP's filings with the U.S. Securities and Exchange Commission ("SEC"), including SAP's most recent Annual Report on Form 20-F filed with the SEC. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of their dates.

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